



#### **Business Perspective**

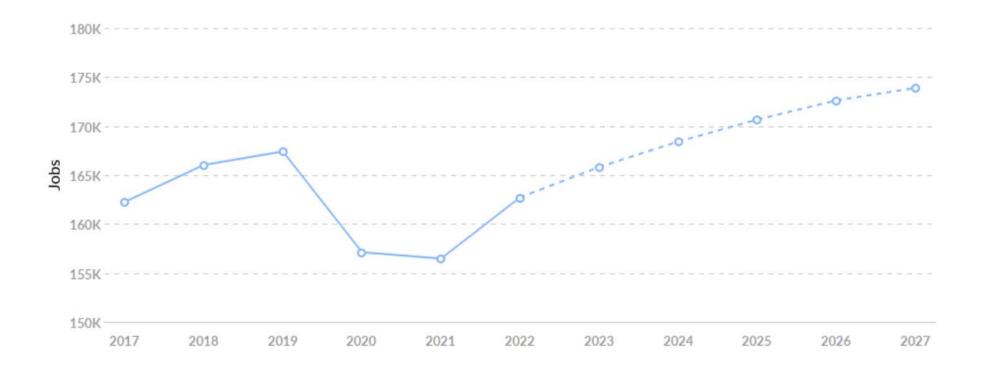
Hiring Shortages
Retention Issues
Skills Mismatch



# **Community Perspective**

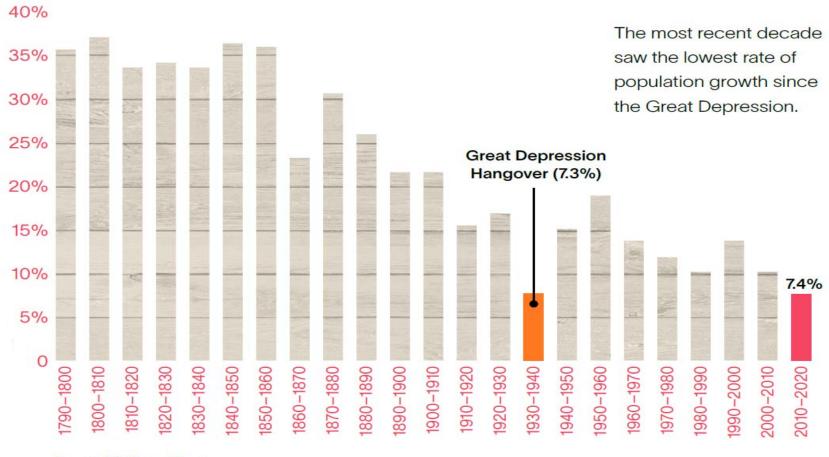
Wages Don't Pay Bills
Basic Needs Challenges
Equitable Access

# 



Solano Jobs Projection

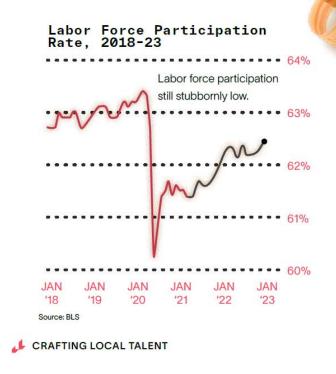
#### US Population Growth by Decade

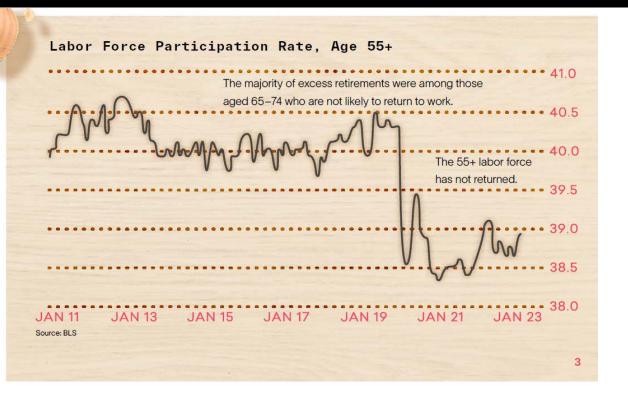


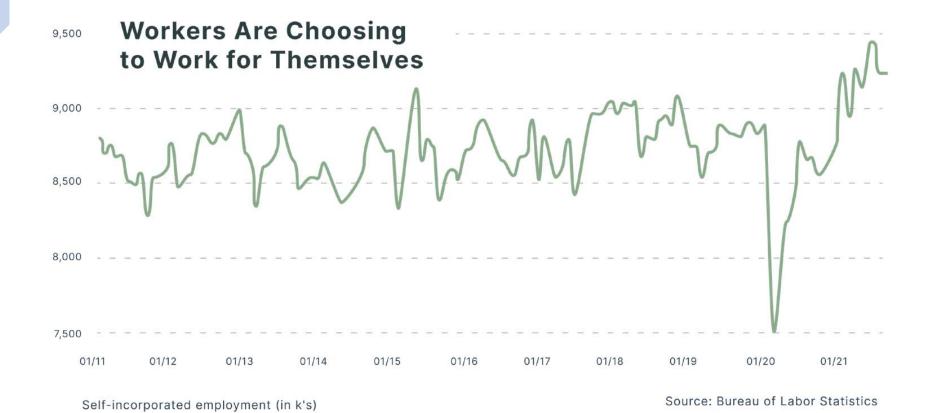
Source: US Census Bureau



#### Labor Force Participation Rate







# Larger number of businesses relying on a shrinking number of workers

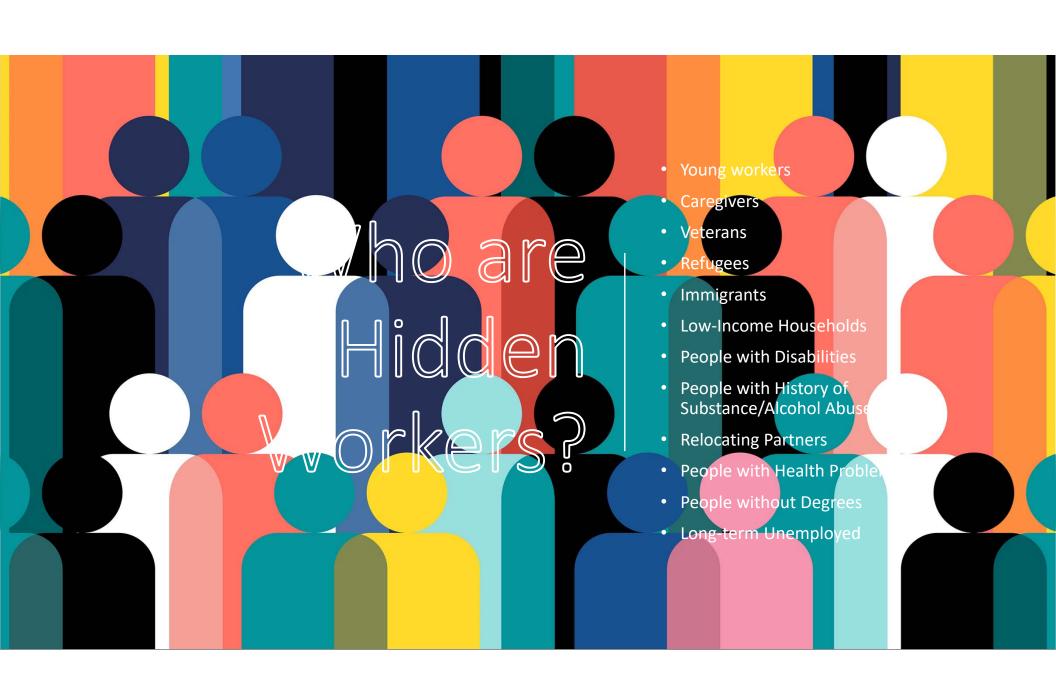
# Engage Hidden Workers





#### "Hidden Workers"

- 1. Missing Hours
- 2. Missing From Work
- 3. Missing From the Workforce

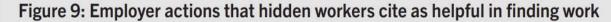




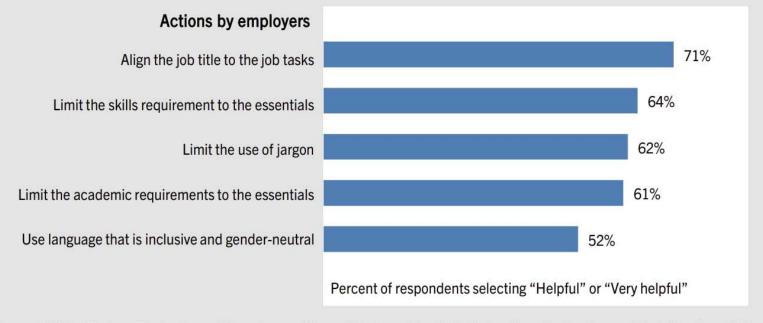


Apprenticeships

#### Reform Approach to Talent Acquisition



When creating job descriptions, which of the following actions by employers do you think would help you find a job?



Source: "Hidden Worker – Worker Survey," Accenture and Harvard Business School's Project on Managing the Future of Work, May-June 2020.



Building Economic Mobility



# **Economic Mobility Considerations**

\$40,000

Household Income of Majority of Low-Wage Workers Two-thirds of low-wage workers, even with multiple jobs, say their household income is less than \$40,000.

49 4% Of Jobs in North Bay are Considered Low-Wage Some industries rely on low-wage work: Retail, Manufacturing, Accommodation & Food Service.

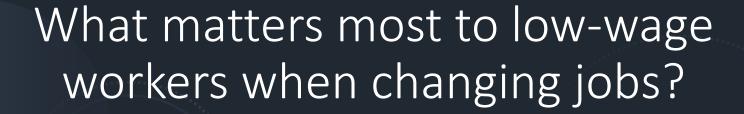
3 of 5

Employers Rated Upward Mobility as High Impact Of employers surveyed, at least 62% stated internal career advancement practices led to increased profitability, retention, morale, and productivity

**62%** 

**Of Workers Would Prefer to Stay at Employer**Of low-wage workers surveyed, 62% would stay at current employer for prospect of upward mobility.





#1 Factor: Convenience to Get to Work Location



# Skills-Based Career Paths

Engage in training and earn skills as initial step in career path Become employed in entry-level job in occupation of training Reengage in skills training to support career advancement

Gain increased productivity, pay, or



### Talent Pipeline Strategies



#### **Immediate Recruitment Strategies**

Apply new recruitment strategies, expand the talent pool to hidden workers



#### **Just In Time Programs**

Implement industry-based shortterm skills training and job preparation programs



#### **Talent Supply Chains**

Prioritize skills for tomorrow, build long-term training options, explore apprenticeships



#### **Build Retention Strategies**

Define career progressions, strengthen culture and job quality, break down hurdles facing workers